

E-Commerce Operations Manager: EMEA**Reporting to:** EMEA & APAC Sales Director**Location:** This role can be based anywhere in the UK as long as you are able to travel to London.**Salary:** The package on offer, as ever, is dependent on experience and perceived ability and will fall between £35-45k for the right person.**How to Apply:** Please email hr@cambridgeaudio.com all applications will be treated in the strictest confidence.

At Cambridge Audio, we want you to hear your music at it's very best, as the artist intended it to be heard, with nothing added, nothing taken away. That's what we've always wanted because that's what music lovers like us deserve. It's why we we're constantly experimenting, solving problems and creating new kit. It's why we've been doing what we do for the last 50+ years. It's why we're always trying to make the listening experience better. Pure. However you listen, whatever your budget, our goal is simple: Give you the best possible sound, at the fairest possible price.

We're mission to become the most talked about Hi-Fi company in the world and we need someone to assist with ensuring we have long term sustainable growth.

We are looking for a commercially aware EMEA E-Commerce Operations Manager to join our London based team with expert level organisational skills. With a proven ability on Amazon, eBay and web selling within our fastest growing EMEA markets. The role will focus on delivering the sales plan by ensuring efficient and effective daily E-com operations. Managing a small but growing internal team and external agencies, reporting directing to the EMEA sales director.

The ideal candidate will have a passion for music and technology and be an ambitious individual who thrives in a fast-paced environment and can contribute highly to future success.

We're a business full of passionate people who are encouraged to develop their careers and push their own creativity and progression. To find out more about us, visit:

www.cambridgeaudio.com/about-us

CAMBRIDGE AUDIO

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Key activities

- Deliver the sales budget within set KPI's.
- Manage the E-com team. (assisting APAC team)
- Ensure the efficient and effective daily E-com operations.
- Control budgets against KPI's, Goals & Sales Objectives.
- Work with marketing to develop campaigns.
- Rigorous reporting to ensure progress.
- External agency oversight, reporting & liaison.

Personal profile

- Passionate and enthusiastic about music and technology.
- Clear, logical thinker with 3+ years of direct experience in eCommerce.
- Excellent project management and multi-tasking skills; ability to effectively manage people, project tasks, timelines and communications and adapt well to change.
- Ecommerce knowledge including eBay, Amazon 1P/3P eCommerce channels.
- Excellent numerical and analytical ability; ability to leverage analytical work into plans of action to grow sales.
- Capable of running a small team and exceptional leadership skills
- Demonstrate strong business acumen with a strong eye for detail.
- Highly developed sense of integrity and commitment to customer satisfaction.
- Professional and friendly “can-do” attitude

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